

Program Opportunities

Geotech has several programs for fostering cooperation with laboratories. With all of these programs, the goal is to provide a significant business benefit to all of the parties in the relationship, especially the client.

Certification – Geotech will work with you to ensure that you can create an electronic data deliverable that works with Enviro Data. We will then publicize this certification so that our respective clients know of your capability.

Data Checker – Geotech provides labs with copies of Enviro Data at heavily discounted prices for you to use to check client deliverables.

Joint Marketing – Using Enviro Data with your data deliverables can add significant value for your clients. We can work together to bring the message of your analytical capabilities and our data management tool to prospective clients.

Private Label Software – Geotech will provide you with a version of Enviro Data to your specifications that you can provide to your clients. They can then use this software to get more out of the data you provide them. This can be done in various ways depending on your specific needs.

Verification/Validation Tool – You can use the capabilities of Enviro Data within your organization to provide data verification and validation services to your clients. This can provide a significant business development opportunity for your laboratory.

Technology Transfer – The open nature of Enviro Data, with it's Microsoft® Access® front-end and flexible options for the back-end, provides an excellent opportunity to add features that would be of value to your organization or your clients. Geotech will be happy to work with you to provide these capabilities to your users.

Custom Development Services – Geotech can provide custom programming and database development services to supplement your in-house software development capabilities.

At Geotech, we recognize that a good relationship with you, the laboratory, is critical to satisfying our mutual customers. We are open to suggestions on the relationship that best accomplishes this goal.

Success Stories

Testimonials

"Faced with managing an overwhelming and expanding amount of environmental data, we had to find a way to store, retrieve and evaluate information for regulatory compliance purposes. Geotech solved our data management problem by developing a customized system, based on their Enviro Data program, tailored to our specific needs. They provided exceptional service and always made the extra effort to explain the rationale behind their work. We are pleased with the program and Geotech's continuing support." - Dr. William Ganus, VP of Planning, Safety and Environmental Affairs Division, Kerr-McGee Corp.

"We purchased Enviro Data because the interface and data structure was so much simpler than the software we were using. Previously, only a very experienced user could load or retrieve data. Enviro Data can be used by a novice. We have also found Geotech very receptive to our needs. They readily agreed to add fields and functionality that our previous supplier would not even consider after four years of collecting our maintenance fees. The cost of Geotech doing this was also very reasonable." - Mr. Walter Wood, Senior Hydrogeologist, Lake County (Florida) Water Resource Management

Partial Client List

Environmental/Engineering

ARCADIS
CH2M Hill
EG&G Idaho Rocky Flats
Harding ESE/Mactec
Foster-Wheeler Environmental
Hydrometrics, Inc.
SECOR
Waste Management
Weston Solutions, Inc.
URS

Industrial/Resources

ASARCO, Inc.
BP/Amoco
Chevron/Texaco
ConocoPhillips
ExxonMobil
IBM Corp.
Kennecott Copper Company
Kerr-McGee Corporation
Lafarge
Marathon Oil Company
Newmont Exploration
Peabody Development Co.
Schlumberger

Shell Oil Company
Sinclair Oil Corp
Sun E & P Company
Texaco, Inc.
Western Geophysical, Inc.

Government

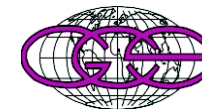
Colorado Geological Survey
Denver Water Department
Kansas Geological Survey
Kentucky Geological Survey
Lake County, Florida
Los Alamos National Lab.
Miami Dade County, FL
Minerals Management Service
New York Geological Survey
Texas Railroad Commission
U.S. Army Corps of Engineers
U.S. Bureau of Mines
U.S. Department of Energy
U.S. Geological Survey
U.S. Navy
U.S. Social Security Admin.
United Nations
USAID
West Virginia Geol. Survey



Enviro Data®



Laboratory Partner Program



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About Geotech

Geotech is an industry leader in the application of computer technology to many business sectors, including environmental, mining, oil and gas, agriculture, meteorology, construction, health care, and many others. A Colorado woman-owned small business established in 1986, **Geotech** has successfully completed software and service projects both large and small. Our clients are located in most of the 50 states and many foreign countries, and our staff has been involved in projects ranging in size from tens of millions to a few hundred dollars. Geotech consistently delivers reasonably priced, state-of-the-art technology to our clients.

Geotech specializes in data management and graphical display. Our services include consulting; custom programming; database and geographic system development; training and support; and creation of interactive graphical presentations. We consistently help our clients increase their revenue and decrease their costs with our software and services. Our software is easy to learn, and our customer support is the best in the industry.

When appropriate, **Geotech** uses the capabilities of the Internet to help our clients share their data, graphics and maps interactively with the rest of the world. Using a variety of tools, we can create web sites with any functionality required using high-performance, visually attractive web pages.

At **Geotech**, we pride ourselves in the relationships that we have developed with our clients and with other professionals in the computer industry. With some clients, this relationship has spanned more than a decade. We have found that a relationship based on communication and trust is the most important factor in successful completion of a project on time and on budget, with a high level of customer satisfaction. At **Geotech**, we have built our success on satisfied customers.

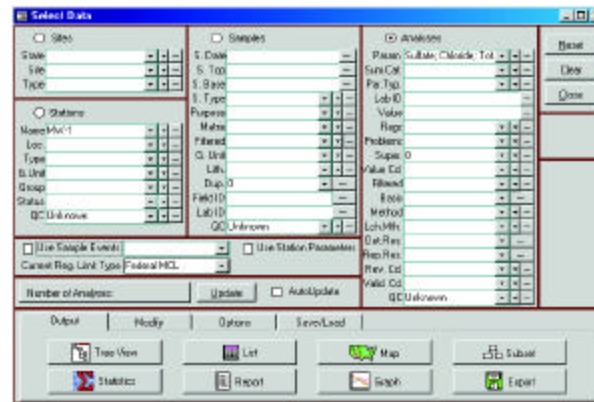
We look forward to having the opportunity to talk to you about whether our products or services can bring value to your organization.



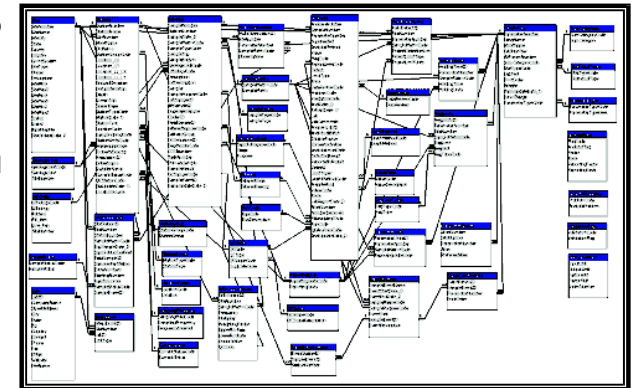
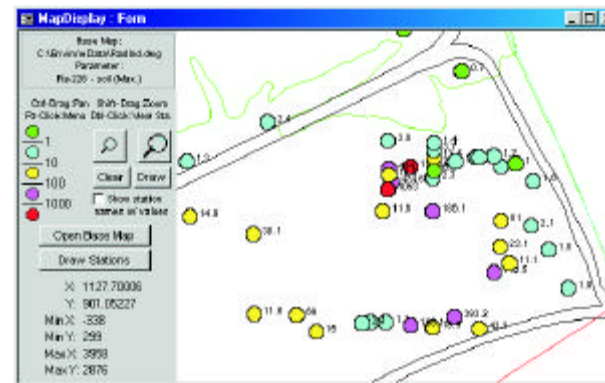
Enviro Data®

STATE-OF-THE-ART DATA MANAGEMENT FOR SITE INVESTIGATION AND REMEDIATION

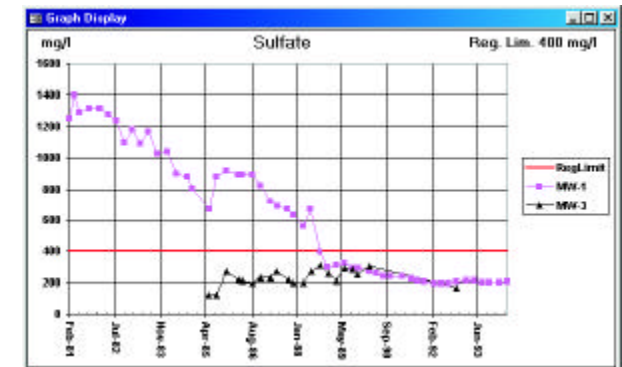
Geotech Computer Systems is pleased to present Enviro Data®, a program for storing and displaying site environmental data. This powerful and intuitive software uses Microsoft Access as a front end user interface and any ODBC-compliant database such as Access, SQLServer or Oracle as a back-end database server.



storing millions of records of site environmental data, and satisfies the rules of Fifth Normal Form data structure (above right). You can select data using a simple yet powerful form-based query system (above) to see just the data you need. You can create printed reports in many different formats, save the data to disk, or copy it to the clipboard so you can paste it into another Windows program. And our new Verification/Validation feature adds a whole new set of tools to improve the quality of your data.



Starting with our powerful Import Wizard, Enviro Data® helps you import analytical and other data from laboratory data files or printed reports, review the quality of the data, and then store the data in the database. The data storage structure (data model) has been carefully refined over many years based on our experience



Geotech uses this software internally for our projects, and sells it commercially so you can use it to manage and display your site data. The latest version has many features to help you get the most out of your data. Examples include display of graphs (above), maps of constituent data (left), and storage of data from many sites in the same database. Other powerful features include storage and display of multiple regulatory limits, tracking of quality control and review status of all of the data, user-configurable custom reporting, and GIS interfaces. And Enviro Data® provides you with all of this scalable power while still being easy to use. Backed up by our widely praised

customer support and our rapidly growing list of features, Enviro Data® is your obvious choice for the latest in site data management software. The power and flexibility of Enviro Data® - You have to use it to believe it!